

# LINOTYPE SALES MANUAL

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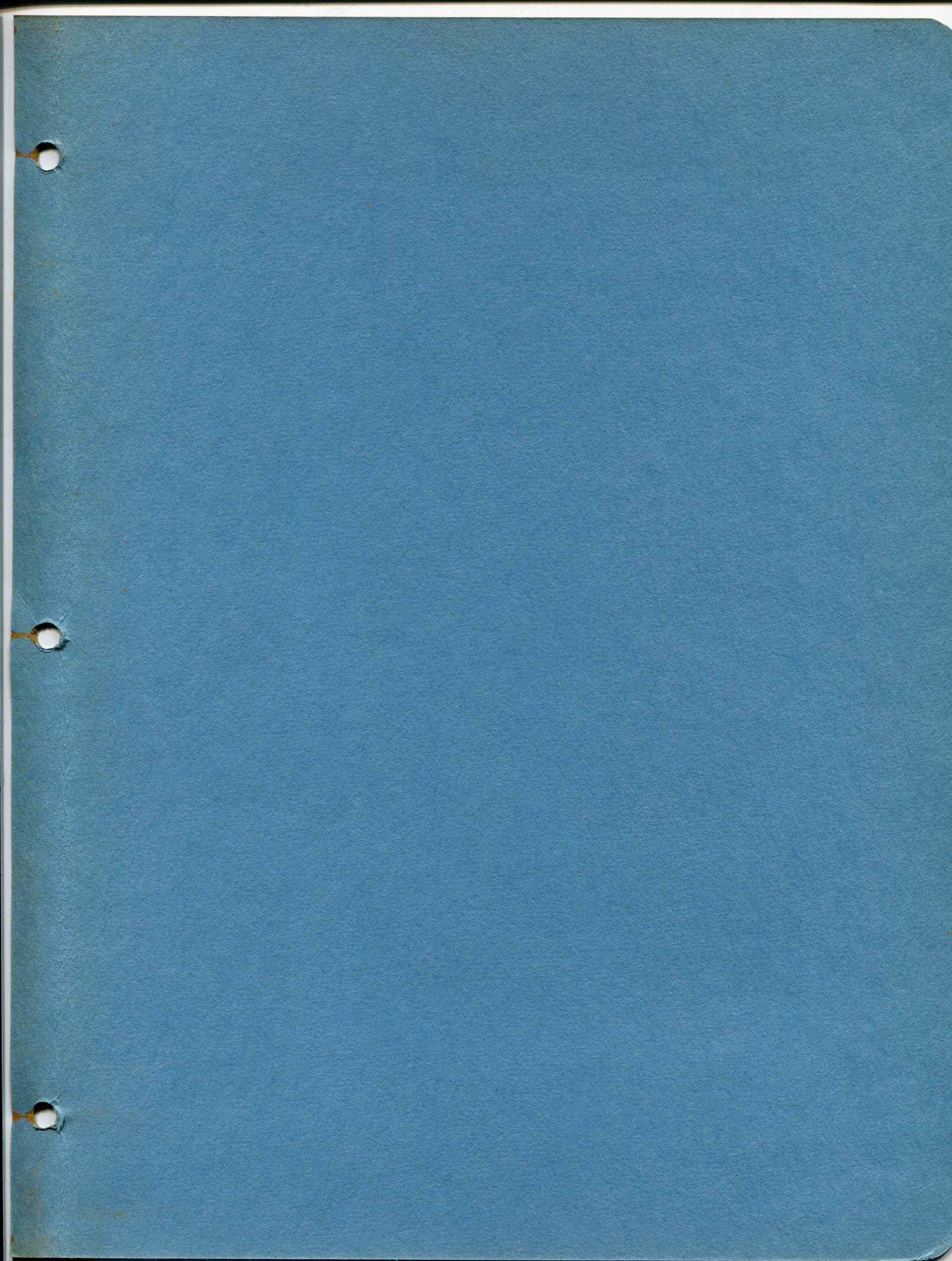
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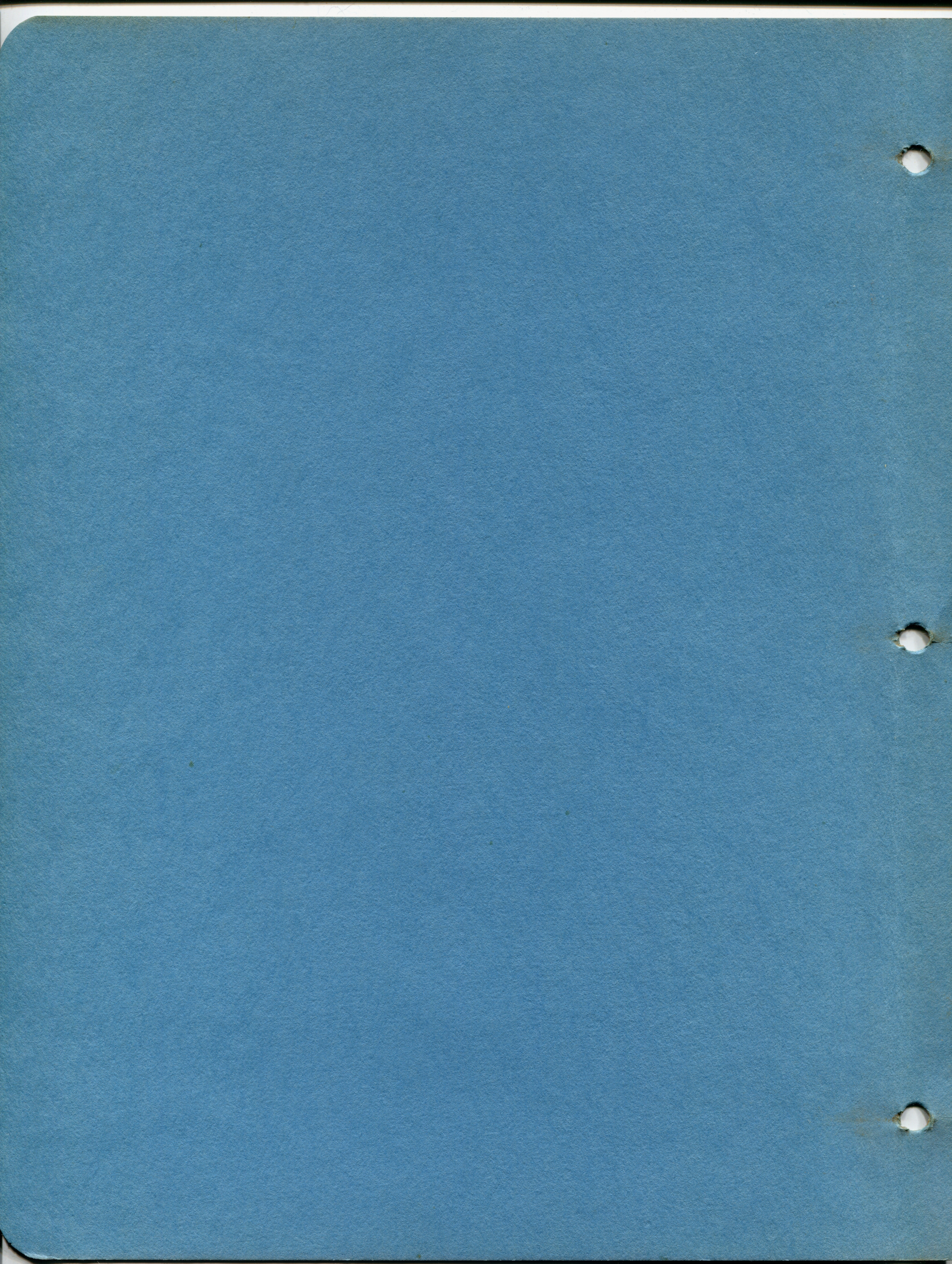
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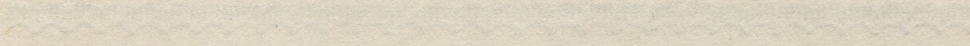
## SALES MANUAL

A series of informal discussions of the Linotype product and services, the fields to be covered, and the procedures of sales and publicity, with due consideration for the problems of competition.



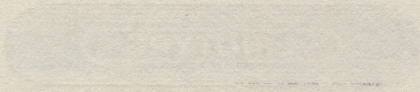
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Linotype product and service engineers  
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the problem of competition.



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